

Position: Underwriting Trainee

The **Sompo International Underwriter Development Program (UDP)** is an 18 to 24-month training program designed to give participants the business and technical skills they need to build a successful career in insurance underwriting. **Underwriter Trainees** work alongside the most experienced underwriters in the industry to gain in-depth knowledge of our business units and underwriting philosophy. Through on-the-job learning, workplace mentoring and directed self-study, this program prepares trainees to earn underwriting authority at Sompo International.

UDP participants work directly on their product accounts, building relationships with agents and brokers and identifying customers' needs. This rigorous curriculum also includes training in sales and marketing, negotiation and risk analysis.

Sompo International's UDP is a foundation for career advancement at Sompo International and can lead to managing a business territory or overseeing staff or processes within a product line.

What can I expect as an Underwriter Trainee?

- **ON-THE-JOB LEARNING**

Insurance underwriting requires a high degree of experience and expertise – something you can't learn in the classroom. Sompo International underwriter trainees are immersed in the day-to-day activities of underwriting new business and renewal accounts. They are given a rare opportunity to work alongside experts in the field to review submissions, analyze risks and expand their overall knowledge.

- **DIRECTED SELF-STUDY**

Professional designation courses give new underwriters technical knowledge of insurance operations and industry practices. Sompo International supports employees pursuing continuing education opportunities by covering the cost for fees and textbooks, offering time off work to take exams and providing additional compensation for successful completion of many courses.

- **CAREER DEVELOPMENT SUPPORT**

At Sompo International, we are committed to developing our people. We encourage employees to strengthen their skills and expand their understanding of the business. Sompo International underwriter trainees receive professional development training on topics such as communication/negotiation, self-awareness and sales and marketing to help them build successful careers.

Qualifications, Skills and Experience:

Sompo International underwriters are some of the best and brightest in the industry. When recruiting the next generation of Sompo International underwriters, we consider recent college graduates or college graduates with experience working in insurance, financial services, marketing or sales.

Additional requirements include:

- Critical thinking ability & analytical skills
- Strong communication skills



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- Ability to work independently and collaborate with others
- Integrity and reliability
- Technical accuracy and software skills
- Willingness to relocate

Requisito extra ITAM:

Salario estimado - \$21,000 (Por políticas de la empresa, en las vacantes no solemos colocar el salario)